



Public Safety Meeting

AGENDA

May 6, 2014

I. CALL TO ORDER

II. MATTERS BEFORE COMMITTEE

1. [Purchase / Contract - Taser Axon Camera System](#)

III. ADJOURN



Public Safety Meeting

AGENDA

May 6, 2014

Item:

Purchase / Contract - Taser Axon Camera System

Department:

Additional Information:

Financial Impact:

Budgeted Item:

Recommendation / Request:

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Attachments / click to download

📎 [Memo](#)

📎 [Quote](#)



"To Protect and to Serve"

Memorandum

To: PCS
CC: Mr. Chancey
From: Chief Glass
Date: 28 April 2014
Re: Taser / Anox

Over the past 24 months we have evaluated and purchased Taser Anox cameras and their evidence storage systems. We have concluded, through use in the field, that this system provides the best recording and evidence storage system currently available for law enforcement and to my knowledge the only company that has a proven track record with this type system.

Taser met with us and proposed a cost reducing five year plan (attached)that includes a no questions warranty, evidence storage cloud, soft ware support, hardware update at the 2.5 and 5 year point, all licenses and fees through mid 2020. I request your approval and support of this project and contract.

The initial \$25,400.59 will be covered by a combination of seized assets and 2014 budget line items. The yearly Evidence.Com and Taser assurance plan will be a budgeted item in the subsequence years.

Thank you for your support of this important tool for our law enforcement Officers.

TASER International

Protect Truth

17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737
Fax: (888) 843-4309

Matt McClung
(678) 977-4702
mmclung@monroega.gov



Quotation

Quote: Q-10598-1

Date: 3/25/2014 11:41 AM

Quote Expiration: 3/31/2014

Contract Start Date*: 5/1/2014

Contract Term: 5 years

Bill To:

Monroe Police Dept. - GA
P.O. BOX 1249
MONROE, GA 30655
US

Ship To:

Matt McClung
Monroe Police Dept. - GA
116 S. BROAD ST.
MONROE, GA 30655
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Kari Lipman	(480) 502-6270	klipman@taser.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Due Net 30

QTY	ITEM #	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
23	73030	KIT, AXON, FLEX	499.95	USD 11,498.85	USD 5,999.40	USD 5,499.45
23	85053	5 YEAR TASER ASSURANCE PLAN AXON FLEX		USD 0.00	USD 0.00	USD 0.00
4	70026	EVIDENCE.COM, DOCK, SIX CAMERA BAYS +HUB	1495.00	USD 5,980.00	USD 3,584.00	USD 2,396.00
23	85079	TASER ASSURANCE PLAN ETM ANNUAL PAYMENT	36.00	USD 828.00	USD 0.00	USD 828.00
4	85094	5 YEAR TASER ASSURANCE PLAN ETM HUB		USD 0.00	USD 0.00	USD 0.00
4	85096	5 YEAR TASER ASSURANCE PLAN ETM 6 BAY		USD 0.00	USD 0.00	USD 0.00
23	85078	ULTIMATE EVIDENCE.COM ANNUAL PAYMENT	588.00	USD 13,524.00	USD 624.91	USD 12,899.09
1	89101	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	468.00	USD 468.00	USD 375.01	USD 92.99
1,725	85035	EVIDENCE.COM STORAGE	\$1.50 / GB per year	USD 2,587.50	USD 552.00	USD 2,035.50
460	85035	EVIDENCE.COM STORAGE	\$1.50 / GB per year	USD 0.00	USD 0.00	USD 0.00
15	85035	EVIDENCE.COM STORAGE	\$1.50 / GB per year	USD 0.00	USD 0.00	USD 0.00

Item # 1

QTY	ITEM #	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
11	73021	MULTI-MOUNTING OPTION KIT, FLEX	199.95	USD 2,199.45	USD 549.89	USD 1,649.56
1	73030	KIT, AXON, FLEX		USD 0.00	USD 0.00	USD 0.00
1	85053	5 YEAR TASER ASSURANCE PLAN AXON FLEX		USD 0.00	USD 0.00	USD 0.00
Due Net 30 Total:						USD 37,085.80
Due Net 30 Net Price:						USD 25,400.59

Year 2--Due 1 year from date of order

QTY	ITEM #	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
23	85079	TASER ASSURANCE PLAN ETM ANNUAL PAYMENT	36.00	USD 828.00	USD 0.00	USD 828.00
23	85078	ULTIMATE EVIDENCE.COM ANNUAL PAYMENT	588.00	USD 13,524.00	USD 0.00	USD 13,524.00
1	89201	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	468.00	USD 468.00	USD 0.00	USD 468.00
1,725	85035	EVIDENCE.COM STORAGE	\$1.50 / GB per year	USD 2,587.50	USD 0.00	USD 2,587.50
460	85035	EVIDENCE.COM STORAGE	\$1.50 / GB per year	USD 0.00	USD 0.00	USD 0.00
15	85035	EVIDENCE.COM STORAGE	\$1.50 / GB per year	USD 0.00	USD 0.00	USD 0.00
Year 2--Due 1 year from date of order Total:						USD 17,407.50
Year 2--Due 1 year from date of order Net Price:						USD 17,407.50

Year 3--Due 2 years from date of order

QTY	ITEM #	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
23	85079	TASER ASSURANCE PLAN ETM ANNUAL PAYMENT	36.00	USD 828.00	USD 0.00	USD 828.00
23	85078	ULTIMATE EVIDENCE.COM ANNUAL PAYMENT	588.00	USD 13,524.00	USD 0.00	USD 13,524.00
1	89301	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	468.00	USD 468.00	USD 0.00	USD 468.00
1,725	85035	EVIDENCE.COM STORAGE	\$1.50 / GB per year	USD 2,587.50	USD 0.00	USD 2,587.50
460	85035	EVIDENCE.COM STORAGE	\$1.50 / GB per year	USD 0.00	USD 0.00	USD 0.00
15	85035	EVIDENCE.COM STORAGE	\$1.50 / GB per year	USD 0.00	USD 0.00	USD 0.00
Year 3--Due 2 years from date of order Total:						USD 17,407.50
Year 3--Due 2 years from date of order Net Price:						USD 17,407.50

Year 4--Due 3 years from date of order

QTY	ITEM #	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
23	85079	TASER ASSURANCE PLAN ETM ANNUAL PAYMENT	36.00	USD 828.00	USD 0.00	USD 828.00

Item # 1

QTY	ITEM #	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
23	85078	ULTIMATE EVIDENCE.COM ANNUAL PAYMENT	588.00	USD 13,524.00	USD 0.00	USD 13,524.00
1	89401	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	468.00	USD 468.00	USD 0.00	USD 468.00
1,725	85035	EVIDENCE.COM STORAGE	\$1.50 / GB per year	USD 2,587.50	USD 0.00	USD 2,587.50
460	85035	EVIDENCE.COM STORAGE	\$1.50 / GB per year	USD 0.00	USD 0.00	USD 0.00
15	85035	EVIDENCE.COM STORAGE	\$1.50 / GB per year	USD 0.00	USD 0.00	USD 0.00
Year 4--Due 3 years from date of order Total:						USD 17,407.50
Year 4--Due 3 years from date of order Net Price:						USD 17,407.50

Year 5--Due 4 years from date of order

QTY	ITEM #	DESCRIPTION	UNIT PRICE	Total Before Discount	DISC (\$)	NET TOTAL
23	85079	TASER ASSURANCE PLAN ETM ANNUAL PAYMENT	36.00	USD 828.00	USD 0.00	USD 828.00
23	85078	ULTIMATE EVIDENCE.COM ANNUAL PAYMENT	588.00	USD 13,524.00	USD 0.00	USD 13,524.00
1	89501	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	468.00	USD 468.00	USD 0.00	USD 468.00
1,725	85035	EVIDENCE.COM STORAGE	\$1.50 / GB per year	USD 2,587.50	USD 0.00	USD 2,587.50
460	85035	EVIDENCE.COM STORAGE	\$1.50 / GB per year	USD 0.00	USD 0.00	USD 0.00
15	85035	EVIDENCE.COM STORAGE	\$1.50 / GB per year	USD 0.00	USD 0.00	USD 0.00
Year 5--Due 4 years from date of order Total:						USD 17,407.50
Year 5--Due 4 years from date of order Net Price:						USD 17,407.50

Subtotal	USD 95,030.59
Estimated Shipping Cost	USD 79.95
Grand Total	USD 95,110.54

Complimentary Evidence.com Tier Upgrade Through 4/30/2014

This quote contains a purchase of either the Basic or Standard Evidence.com license. You will temporarily receive the features available with the Professional license for the Basic and Standard licenses purchased until April 30, 2014. This is a free upgrade to your account so you can enjoy all the benefits of our most feature rich license tier. In May 2014 you will be prompted to select which users you would like to go in which tiers. This will have no impact on uploaded data.

Once this quote is executed, contract 00001420, related to Q-03425 will be cancelled, and no future billings will be incurred for that quote.

A credit of \$625 for 5 months of the first Basic license payment, \$375 for 5 months of the first Standard license payment, and \$875 for the first storage payment has been applied to this quote.

50% off of the agency's existing 12 Flex units for a total of \$2,999.70 was applied to this quote. All 23 Flex kits will be covered under the Ultimate plan for 5 years, with upgrades occurring at 2.5 years and 5 years based upon the shipment date of the 23 Flex kits, which is estimated to be around the end of April 2014.

TASER International, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and TASER's current Sales Terms and Conditions for Direct Sales to End User Purchasers or, in the alternative, TASER's current Sales Terms and Conditions for Direct Sales to End User Purchasers for Sales with Financing if your purchase involves financing with TASER. If your purchase includes the TASER Assurance Plan (TAP), then you are also agreeing to TASER's current Sales Terms and Conditions for the AXON Flex™ and AXON Body™ Cameras TASER Assurance Plan (U.S. Only) and/or Sales Terms and Conditions for the X2/X26P and TASER CAM HD Recorder TASER Assurance Plan (U.S. Only), as applicable to your product purchase. All of the sales terms and conditions, as well as, the TAP terms and conditions are posted at <http://www.taser.com/sales-terms-and-conditions>. If your purchase includes AXON hardware and/or EVIDENCE.com services you are also agreeing to the terms in the EVIDENCE.com Master Service Agreement posted at <http://www.taser.com/serviceagreement14>. If your purchase includes Professional Services, you are also agreeing to the terms in the Professional Service Agreement posted at <http://www.taser.com/serviceagreement14>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to TASER that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature:	_____	Date:	_____
Name (Print):	_____	Title:	_____
PO# (if needed):	_____		

Please sign and email to Kari Lipman at klipman@taser.com or fax to (888) 843-4309

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